

Routeware Customer Features

Routeware, the Driver's Choice



LeMay Enterprises
Tacoma, WA



Jaime Simatic
Driver

"What's important is getting 100%, 100% of the time."

LeMay is the largest independent hauler in the state of Washington, with more than 250 trucks. Founded over 65 years ago, they have been loyal Routeware customers since 2003. LeMay's drivers have become strong supporters of Routeware and can't imagine work without it. The following provides verbatim quotes.

"I take a lot of pride in what I do. What's important is getting 100%, 100% of the time. I'm pretty anal and I don't like to pick up what I'm not supposed to. With the inventory right on the screen, I know exactly what to get." •Jaime Simatic

"I want them to know how hard I'm working. If you're doing your job, you ain't got to worry. It's day and night versus what it used to be like before it." •Tony Angeline

"Routeware saves a lot of time. It makes everything easier, safer, faster and more efficient. It increases efficiency." •Tony Angeline

"Routeware helps me be more efficient by giving line by line directions. It makes it easy to tell what you are supposed to pick up. Routeware is invaluable for new territories on helper routes." •Zack Phillips

"Routeware makes it easier on new routes. We'd be out there all night without it." •Tommie Amens

"Routeware makes it safer to do my job. The Routeware is easier to read than paper where you have to look down." •Tony Angeline

"It's safer to use. It's right there. You don't have to look down on paper this small." •Jaime Simatic

"Routeware is all about accountability. You know who was there, when they were there and what they did." •Tracy Dunlap

"My job is about keeping customers happy. Routeware provides customer validation. You can look and determine exactly what happened." •Alan Ortiz

"What's important is taking care of the customer, no misses. If it's laid out correctly, it's 100%." •Tony Angeline

"Routeware proved I was not at fault in an accident. I was hit by a school bus and knocked unconscious. The driver said my truck left the road and darted in front of her. Routeware showed that I never left the road. I simply backed in to make my pick up. We settled out of court real fast thanks to Routeware." •David Dorfner

"Routeware keeps management and driver in touch. They know exactly what's going on with the account. They look at the same thing I'm looking at. They can see and understand exactly what's going on- We're on the same page. It doesn't take 5 minutes to explain it and for them to understand." •Jaime Simatic

"You know everyone freaks out with any new system But it would be a lot harder going back without it." •Tracy Dunlap